# Discussion of Sovereign Default and Government Reputation by S. Fourakis

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#### A **theory** that

- reminds you of how people outside the model *talk* about sovereign risk
  ... Reinhart, Rogoff & Savastano (2003): countries differ in their 'debt tolerance'
- · features information and inference about sovereign default
  - ... Hamilton: assume the states' debts and pay them to ensure better terms
- $\cdot\,$  does not rely on failures of rationality or optimization
  - ... Discipline: agents apply Bayes' rule on equilibrium strategies

## Reputation and sovereign risk

Standard model of sovereign debt, default, renegotiation

- $\cdot$  Two types for the government
  - One of them will face better borrowing terms ...call it a *responsible* type ... Signalling target for the other type
  - · Both types optimize
    - ... Responsible wants to separate, Irresponsible wants to pool
  - Reputation is the investors' belief that the government is responsible
- Types alternate, information never revealed
  - ...  $0 < \underline{\pi} \leq Reputation \leq \overline{\pi} < 1$
- · Preference shocks everywhere, no observation is perfectly revealing
  - ... Reputation is a continuous variable
  - ... Cannot fully separate, cannot fully pool

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- · Size of past haircut
  - ... does not affect spreads in first three years
  - ... correlates with higher spreads later on
- · Higher  $\beta$  with higher cost of default
- $\implies$  debt paths do not cross
- $\implies$  debt choice reveals type

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Reputation: Theory

#### **Rational expectations**

- $\cdot$  If I want to convince you that I am of type au, type au must have a prior probability
- · Need to think about each type's behavior
- · Signalling style is a hybrid of two polar styles

#### Political economy

- Alternating protagonists
- Full information
- · Observe when the type changes
  - · Elections natural counterpart
- Evaluate other type's strategy with own preferences

#### Game theory

- · Multitude of behavioral types
- Prior > 0 but do not try to separate
- · One rational type (protagonist)
- · Often rely on announcements
- Who to include?
  - ... lower types to separate
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**Reputation: Applications** 

- Evaluation of transparency initiatives
  - ... through making the types common knowledge
- Both types worse off!
  - $\cdot$  No confusion between types  $\implies$  Irresponsible cannot enjoy low spreads
  - $\cdot$  Debt dilution with perfect info  $\implies$  separation curbs overborrowing
- · Model has a more direct way to do this
  - · Just reduce the variance of preference shocks
  - · Lower cover means:
    - ... actions are more revealing
    - ... higher incentives to mimic
  - · Often reputation models have a discontinuity at zero reputation
    - ... Here Reputation  $\geq \underline{\pi} > 0$ ...

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### If fiscal rules disrupt signalling motives, they could lead to higher borrowing!

 $\cdot\,$  Different angle for the reputationally-minded

Game Theory style (blueprint from Kostadinov & Roldán, 2023)

- · Conceptualize fiscal rules as b'(b, z), proliferate behavioral types
- · Add preference or control shocks
- $\cdot$  Announce optimally one type/rule. Take limit as probability of rational  $\rightarrow$  1
- How closely does the rational type mimic the rule? measure of credibility
- · Tradeoff between literal promise and credibility

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Concluding remarks

- Fantastic work pushing the boundary on a first-order question ... Should there be an extra state in sovereign debt models?
- · Smart reinterpretation of elements in the literature
  - ... Especially on the data front to determine the types
- · Nascent literature on applications of reputation in macro
  - ... many open questions:
    - ... Loose reputations?
    - ... Global reputations?